

# Biannual IBA Latin American Regional Forum Conference



Up to  
12.65 CPD  
hours available\*

**17–19 March 2010**

**Santiago, Chile**

**Sessions include:**

- Mergers and acquisitions: negotiating the deal and M&A for companies in distress
- Mining: mining and water
- Energy: renewable energy
- Labour: discrimination
- Art and law: buying and selling artworks
- Banking: the economic crisis and the banking industry
- Antitrust: cartel enforcement and leniency programmes
- Arbitration in Latin America: the impact of global crisis on arbitration practice. Lessons and expectations for the post-crisis era
- Taxes: globalisation of taxes and double taxation treaties
- Law firm management: main issues

**Who should attend?**

Lawyers practicing M&A law, mining specialists and water law practitioners, labour law practicing lawyers, art and law specialists, galleries and museums counsels, private collectors, banking law specialists, antitrust practitioners and litigators, arbiters, arbitration lawyers and litigators, law firm managers and managing partners, young lawyers interested in international cross-border transactions.



the global voice of  
the legal profession

**A conference presented  
by the IBA Latin American  
Regional Forum**

\*As per the Solicitors Regulation Authority of England and Wales. The number of CPD points/hours available may vary for other bar associations and law societies depending on their criteria.

*In association with*

**LATINLAWYER  
MAGAZINE**

Wednesday 17 March

## Conference Co-Chairs

Jaime Herrera *Posse Herrera & Ruiz, Bogotá; Co-Chair, IBA Latin American Regional Forum; Chair, IBA Financing Structures Subcommittee*

Claudio Undurraga *Prieto y Cia, Santiago; Senior Vice-Chair, IBA Latin American Regional Forum*

## Host Committee

Alessandri & Compañía Abogados  
Barros & Errázuriz Abogados  
Bofill Mir & Alvarez Hinzpeter Jana Abogados  
Carey & Allende  
Carey y Cia  
Cariola Diez Perez-Cotapos  
Claro y Cia  
Grasty Quintana Majlis & Cia  
Guerrero Olivos Novoa y Errázuriz  
Morales & Besa  
Noguera Larrain & Dulanto  
Nuñez, Muñoz y Cia Abogados  
Philippi Yrarrázaval Pulido & Brunner  
Prieto y Cia  
Vial & Palma Abogados

1500 – 1700 Registration at Sheraton Santiago Hotel

2000

## Welcome cocktail

sponsored by Latin Lawyer  
At Santa Carolina Winery  
Transport will be provided

In association with

# LATINLAWYER

LATINLAWYER, the information resource for business law in Latin America, provides independent reporting, comment and analysis on the legal community, the deals and cases they undertake, and developments in policy and law across the region. Its team of independent journalists provide daily reports of notable deals and news about the legal community through an email briefing, as well as LATINLAWYER Magazine, published 10 times per year and featuring major surveys, roundtable discussions and interviews with the key players in the legal market. The team also researches the LATINLAWYER 250, Latin America's leading directory of business law firms, an annual review of the legal marketplace in 19 Latin American jurisdictions, alongside analysis of the leading Latin American practices of international firms. LATINLAWYER also coordinates the Latin American Corporate Counsel Association, the mechanism through which hundreds of key clients throughout the region interact and discuss the challenges they face in their roles. Register for free daily headlines, subscribe, or find out more at [www.latinlawyer.com](http://www.latinlawyer.com)

Thursday 18 March

0730 – 1700 Registration at Sheraton Santiago Hotel

0900 – 0920

## Welcome

Fernando Peláez-Pier *Hoet Peláez Castillo & Duque, Caracas; IBA President*

0920 – 1030

## Opening remarks and key note speech

Jaime Herrera  
Claudio Undurraga

1030 – 1100 Coffee break

1100 – 1300

## Simultaneous sessions

### 1. M&A

#### Negotiating the deal

Current trends and the valuation gap. The panellists will address key terms on cross-border deals, and challenges in negotiating and enforcing indemnity provisions, specific performance obligations and other related matters.

## Session Co-Chairs

Maria Luisa Canovas *Hogan & Hartson, New York*

Sebastián Obach *Cariola Diez Perez-Cotapos & Cia, Santiago*

## Speakers

Ricardo Arango *Arias, Fabrega & Fabrega, Panama City*

Jacques Buhart *Herbert Smith LLP, Paris*

Andrés de la Cruz *Cleary Gottlieb Steen & Hamilton LLP, New York*

Jon Grouf *Duane Morris LLP, New York;*

*Council Member, IBA Legal Practice Division; Co-Chair, IBA North American Regional Forum*

Juan Javier Negri *Negri & Teijeiro Abogados, Buenos Aires; Officer, IBA WTO Working Group*

### 2. Mining

#### Mining and water

The panel will discuss the importance of water resources and water rights in order to develop mining projects, which is especially sensitive in deserts such as those of southern Peru, northern Chile and different parts of Australia. However, this challenge is also present when different activities compete for a resource that is so vital to all, as happens for different reasons in the US, Canada, Australia, Argentina, Peru, Chile and Bolivia, namely in areas where mining activities face the opposition of farming communities or entrepreneurs. In general, mining is an activity that requires extensive quantities of water, the demand for which competes with the requirements of other stakeholders or sections of the population where mining activities take place. It therefore becomes a focal point of strategic interest for any

future mining development. Although renewable, this vital resource is usually seen as essential. Experts from Canada, Colorado (US), Chile, Bolivia and Australia will address the different challenges currently faced by mining companies in obtaining water rights and the strategies they employ to gain them.

## Session Co-Chairs

Luis Carlos Rodrigo *Rodrigo, Elías & Medrano Abogados, Lima; Senior Vice-Chair, IBA Mining Law Committee*

Florencia Heredia *HOLT Abogados, Buenos Aires; Treasurer, IBA Mining Law Committee; Membership Officer, IBA Latin American Regional Forum*

## Speakers

Robert Bassett *Holland & Hart LLP, Greenwood Village, CO*

Ramiro Guevara *Guevara & Gutierrez SC, La Paz; Membership Officer, IBA Oil and Gas Law Committee*

Pablo Mir *Bofill Mir & Alvarez Hinzpeter Jana, Santiago*

1300 – 1500 Lunch

1500 – 1630

## Simultaneous sessions

### 1. M&A

#### M&A for companies in distress – a case study

In the aftermath of the global crisis some would say that all M&A is distressed M&A. A case study will be presented for discussion by a panel of experts from different jurisdictions seeking to highlight: recent experiences with change of control transactions through pre-packaged bankruptcy (including US experiences for GM and Chrysler and notable Brazilian cases), out of court restructuring into disposition, management LBO opportunities in distressed environments, distinctive structuring challenges and solutions from different jurisdictions and related debt and equity tender offers.

## Co-Chairs

Todd Crider *Simpson Thacher & Bartlett LLP, New York; Vice-Chair, IBA Professional Ethics Committee*

Alberto Lasheras-Shine *Estudio Beccar Varela, Buenos Aires; Senior Vice-Chair, IBA Corporate and M&A Law Committee*

## Speakers

Cristóbal Eyzaguirre *Claro y Cia, Santiago*

Jaime Robledo *Gómez-Pinzón Zuleta Abogados SA, Bogotá*

## 2. Energy Renewable energy

The panel will analyse policies for the promotion of non-conventional renewable energy (NCRE), and their impact on the energetic, economic and environmental areas. The main public policies aimed at promoting NCRE and their effect in connection with the commitments undertaken pursuant to the Kyoto Protocol. Likewise, the panel will seek to determine the effectiveness of NCRE from an economic perspective. For such purpose, the panel will evaluate the contribution of NCRE to the diversification of the energetic sources. In addition, it will analyse the competitiveness of NCRE in economic terms as compared to the traditional generation means, as well as its capability to operate in a coordinated fashion within an interconnected power grid. The panel will also analyse the impact of NCRE from an environmental perspective, as well as their contribution to the fulfilment of the international commitments and the environmental clean-up plans in force in each country.

### Session Co-Chairs

Pablo Javier Alliani *Alliani & Bruzzon, Buenos Aires; Vice-Chair, IBA Energy, Environment, Natural Resources and Infrastructure Law Section (SEERIL)*

Carlos Umaña *Brigard & Urrutia, Bogotá*

### Speakers

Luiz Fernando SantAnna *Demarest e Almeida Advogados, São Paulo*

Robert Gruendel *DLA Piper, New York*

Fabrizio Longhin *Clifford Chance, Washington DC*

María Loreto Silva *Morales & Besa Abogados, Santiago*

Jorge Pérez-Taiman *Muñiz Ramírez Pérez-Taiman & Olaya, Lima*

1630 – 1700 Coffee break

1700 – 1830

## Simultaneous sessions

## 1. Labour Discrimination

Employment discrimination law in Latin America - trends and developments. In which countries are we seeing the most recent activity? What are the current main types of employment discrimination claims? New developments in how damages are calculated? Developments in procedure, discovery, and damages. M&A best practices.

### Session Co-Chairs

Ignacio Funes de Rioja *Funes de Rioja & Asociados, Buenos Aires; Vice-Chair, IBA Discrimination Law Committee*

Larry Pascal *Haynes and Boone LLP, Dallas, TX*

### Speakers

Jaime Cuzquén *Carnero Estudio Echeopar, Lima*

Paulo Larrain *Nogueira Larrain & Dulanto, Santiago*

Román Gil *Sagardoy Abogados, Madrid*  
Eduardo Sanguinetti *Sanguinetti Fodere Bragard, Montevideo; Vice-Chair, Latin American Regional Forum*

## 2. Art and law Buying and selling artworks

The panel will define and examine questions which could arise from the different perspectives of the artist (or cultural group) the seller, the buyer and, last but not least, the state.

**The Artist:** Is the artist, by the sale of their work, losing any control and right over it? Is the cultural entity entitled to protect what are its cultural symbols and to limit their commercial use?

**The Seller:** How can the seller know the actual scope and extent of their obligations toward the buyer and the legal risks (due diligence, looting, property claims, illegal export/import; freezing orders, money laundering), duty to first proposal, etc.

**The Purchaser:** How can the purchaser become aware of the actual scope and extent of their obligations toward the seller and legal risks (due diligence regarding origin and authenticity of the piece of art; export; transfer of risk and property, etc.)  
**The State:** Preferential rights to acquire artwork to be sold, restrictions to the use, the sale; obligations to maintain, restore, exhibit pieces of national cultural heritage; ways for recovering looted art; immunity with regard to exhibitions abroad.

### Session Co-Chairs

Michael Grasty *Grasty Quintana Majlis & Cia, Santiago*

Jean-Marie Vulliemin *Froriep Renggli, Geneva; Co-Chair, IBA Art, Cultural Institutions and Heritage Law Committee*

### Speakers

José Antonio Olaechea *Estudio Olaechea, Lima*

Juan Carlos Rocha *Prieto & Carrizosa, Bogotá*

Cristina Manasse Roberts *Global Capital Law Group, Milan*

2000

## Welcome dinner offered by the Host Committee

*At Valle Escondido Golf Club  
Transport will be provided*

### Continuing Professional Development / Continuing Legal Education

For delegates from countries where CPD/CLE is mandatory, the International Bar Association will be pleased to provide a Conference Certificate of Attendance which, subject to the exact CPD/CLE requirements, may be used to obtain the equivalent accreditation in your jurisdiction.

This conference has been accredited for CPD/CLE by the Solicitors Regulation Authority of England and Wales. Delegates should ask staff at the registration desk for information as to how to obtain the hours.

*The organisers may at any time, with or without giving notice, in their absolute discretion and without giving any reason, cancel or postpone the conference, change its venue or any of the other published particulars, or withdraw any invitation to attend. In any case, neither the organisers nor any of their officers, employees, agents, members or representatives shall be liable for any loss, liability, damage or expense suffered or incurred by any person, nor will they return any money paid to them in connection with the conference unless they are satisfied not only that the money in question remains under their control but also that the person who paid it has been unfairly prejudiced (as to which, decision shall be in their sole and unfettered discretion and, when announced, final and conclusive).*

0730 – 1700 Registration at Sheraton Santiago Hotel

0900 – 1100

### Simultaneous sessions

#### 1. Banking

##### The economic crisis and the banking industry

The panel will analyse the new landscape in the banking financial services industry in the US and Europe and its impact on Latin America.

##### Session Co-Chairs

Diego Muñoz Tamayo *Muñoz Tamayo & Asociados, Bogotá*

Ricardo Veirano *Veirano Advogados, São Paulo*

##### Speakers

Marcelo Armas *Philippi Irarrázaval Pulido & Brunner, Santiago*

Uriel Federico O'Farrell *Estudio O'Farrell, Buenos Aires; Special Projects Officer, IBA Power Law Committee*

Patricia Menéndez Cambo *Greenberg Traurig PA, Miami, FL*

Melissa Raciti-Knapp *Freshfields Bruckhaus Deringer, New York*

Alberto Rebaza *Rebaza Alcazar & De Las Casas Abogados Financieros, San Isidro*

#### 2. Antitrust

##### Cartel enforcement and leniency programmes

During the last 15 years leniency programmes have been implemented in several countries around the world. The US led the way in the early 1990s followed by the European Union in 1996. In Latin America, Brazil implemented such programmes in 2000 and Chile has just enacted (in 2009) a new bill regulating these issues. It takes time and complex adjustments to have these programmes up and running as an effective tool of an antitrust policy. This session will focus on a discussion of these difficulties and experiences. It will include the Director of the Cartels Unit at the European Commission, together with a former official of the DoJ who was deeply involved in the development and refinement of leniency programmes in the US. The panel will also include the Chilean Economic Prosecutor who will talk about the difficulties confronted by his office in Chile. The panel will also have interesting insights from other jurisdictions.

##### Session Co-Chairs

José Luis Prieto *Prieto y Cia Abogados, Santiago*  
Michael Reynolds *Allen & Overy LLP, Brussels; IBA Secretary-General*

##### Speakers

Marcelo Calliari *TozziniFreire Advogados, São Paulo*

Olivier Guersent *EU Commissioner, Brussels*  
Iñigo Igartua *Gómez-Acebo & Pombo Abogados, Madrid; Co-Chair, IBA Antitrust Committee*

Gary R Spratling *Gibson Dunn & Crutcher LLP, San Francisco, CA*

Enrique Vergara *Fiscalía Nacional Económica de Chile, Santiago*

1100 – 1130 Coffee break

1130 – 1300

### Simultaneous sessions

#### 1. Arbitration

##### Arbitration in Latin America: the impact of global crisis on arbitration practice. Lessons and expectations for the post-crisis era

As in other areas of law, the global economic crisis has had a major impact on arbitration practice. Both clients and law firms are confronted with an increasing number of disputes from clients who press to limit their legal costs. At the same time, increasing governmental intervention, the adoption of extraordinary measures and the return to relevant fiscal deficits could affect state/investor arbitration. The panel will address the various issues arising from such scenarios and discuss how arbitration practice will develop in the region. Issues such as time and cost control, the use of 'fast track arbitration' and the increase of settlement efforts will be addressed together with more specific issues such as those related to the evolution of the BIT's and FTA's standards of treatment or the results obtained through state/investor arbitration.

##### Session Co-Chairs

Guido Tawil *M&M Bomchil, Buenos Aires; Co-Chair, IBA Arbitration Committee*

David W Rivkin *Debevoise & Plimpton LLP, New York; Council Member, IBA Legal Practice Division*

##### Speakers

José Astigarraga *Astigarraga Davis, Miami, FL*  
Juan Eduardo Palma Sr. *Vial y Palma, Santiago*  
Gilberto Giusti *Pinheiro Neto Advogados, São Paulo*

Daniel Posse *Posse Herrera y Ruiz, Bogotá*  
Eduardo Siqueiros Barrera *Siqueiros y Torres Landa, Mexico City*

#### 2. Tax

##### Globalisation of taxes and double taxation treaties

The panel will analyse the trends, consequences and effects of double taxation treaties, signed by Latin American countries, and the changes that are, or may be necessary in local legislations in order for them to be approved. The panel will also scrutinise how the globalisation of taxes is affecting their jurisdictions.

##### Session Co-Chairs

Elinore Richardson *Borden Landner Gervais, Toronto, ON*

Sonia Velasco *Cuatrecasas Abogados SRLP, Barcelona; Vice-Chair, IBA Taxes Committee*

#### Speakers

Fernando Barros *Barros & Errázuriz, Santiago*

Manuel Benitez *Pérez Alatti, Buenos Aires*

Francisco Castillo *Hoet Peláez Castillo & Duque, Caracas*

Daniel Ferrere *Ferrere Abogados, Montevideo; Council Member, IBA Public and Professional Interest Division*

Raquel Novais *Machado, Meyer, Sendacz e Opice Advogados, São Paulo; Scholarship Officer, IBA Taxes Committee*

1300 – 1500 Lunch

1500 – 1800

### Plenary session

#### Law firm management

##### Interactive session related to the main issues in law firm management

The panel, through live voting equipment, will interact with the audience in order to analyse issues relating to compensation, retirement, and corporate governance systems and to provide an overview of how law firms in the region are responding.

##### Session Co-Chairs

Jaime Carey *Carey y Cia, Santiago; Council Member, IBA Legal Practice Division*

Norman Clark *Walker Clark LLP, Fort Myers, FL; Chair, IBA Law Firm Management Committee*

##### Speakers

Charles Coward *Uriá Menéndez, Barcelona; Communications Officer, IBA Law Firm Management Committee*

Daniel Del Rio *Basham Ringe, Mexico City; Council Member, IBA Legal Practice Division; Co-Chair, IBA Latin American Regional Forum*

Stephen Denyer *Allen & Overy, Frankfurt; Senior Vice-Chair, IBA Law Firm Management Committee*

Nicolás Herrera *Guyer y Regules, Montevideo*

Alfredo O'Farrell *Marval O'Farrell Mairal, Buenos Aires*

1800

#### Closing remarks

2000

#### Closing party

*At Club de la Unión*

*(Please note that the venue of this function has changed)*

*Transport will be provided*

*Tickets US\$ 98*

**Delegates attending the Latin American Regional Forum Conference are able to attend the Bar Leaders Conference taking place on 17 March for a discounted overall fee. Please see the Information section and registration form for further details.**

# IBA Bar Leaders Conference



Up to  
6.65 CPD  
hours available\*

**17 March 2010**

**Santiago, Chile**

**Sessions include:**

- Code of ethics
- Requisites to practice law
- Legal monopoly of lawyers
- Mandatory and voluntary admittance to the bar
- The work of the International Criminal Court

**Who should attend?**

Bar leaders, bar executives, training officers and private practitioners (and law firms) with an interest in Bar Issues and the regulatory perspective on legal issues.

**A conference presented by the IBA Bar Issues Commission and supported by the IBA Latin American Regional Forum**

\*As per the Solicitors Regulation Authority of England and Wales. The number of CPD points/hours available may vary for other bar associations and law societies depending on their criteria.

### Conference Co-Chairs

Arturo Alessandri *Alessandri & Compañía, Santiago*

Horácio Bernardes-Neto *Xavier Bernardes Bragança, São Paulo; Council Member, IBA Public and Professional Interest Division*

0730 – 1700 Registration at Sheraton Santiago Hotel

0900 – 0930

### Welcome and key note speech

Enrique Barros *Barros Letelier & Compañía, Santiago; President, Chilean Bar Association*

0930 – 1100

### Code of ethics

Marketing, professional secrecy/legal privilege; conflicts of interest.

### Session Co-Chairs

James M Klotz *Miller Thomson LLP, Toronto, ON; Council Member, IBA Legal Practice Division; Chair, IBA Bar Issues Commission Policy Committee*

Patricia Nuñez Nuñez *Muñoz y Cia Abogados, Santiago; Council Member, IBA Energy, Environment, Natural Resources and Infrastructure Law Section (SEERIL)*

### Speakers

Pedro Aylwin *BHP Billiton, Santiago*

Steven C Krane *Proskauer Rose LLP, New York; Member, BIC Policy Committee; Vice-Chair, IBA Multidisciplinary Practices Committee*

Michael R Rattagan *Rattagan, Macchiavello Arocena & Peña Robirosa Abogados*

Emil Ruppert *Estudio Rubio, Leguía, Normand & Asociados, Lima; Website Officer, IBA Mining Law Committee*

1100 – 1120 Coffee break

1120 – 1300

### Requisites to practice law

Knowledge control; practical skills; continued legal education (CLE)

### Session Chair

Bruno Ciuffetelli *Hogan & Hartson SC, Caracas*

Michael Kutschera *Binder Grösswang Rechtsanwälte GmbH, Vienna; Chair, IBA Bar Issues Commission*

### Speakers

Enrique Alvarez *Lloreda Camacho & Co., Bogota*

Bruno Oliveira Maggi *Xavier Bernardes Bragança, São Paulo*

1300 – 1500 Lunch

1500 – 1615

### Mandatory and voluntary admittance to the bar

Mandatory and voluntary admittance to the bar (admittance versus association; freedom of association).

### Session Chair

Arturo Alessandri

Margery Nicoll *Law Council of Australia, Canberra; Officer, IBA Bar Issues Commission*

### Speakers

Sérgio Ferraz *Ferraz Advocacia e Consultoria Jurídica, São Paulo*

Joaquín García Romanillos *Gómez-Acebo y Pombo Abogados, Madrid*

Arturo Prado Puga *Colegio de Abogados, Santiago*

1615 – 1715

### Legal monopoly of lawyers

Nationality; special privileges; professional practice of lawyers in foreign jurisdictions; ownership of law firms by lay people.

### Session Chair

Horácio Bernardes-Neto

Anne Ramberg *Swedish Bar, Stockholm; Council Member, IBA Public and Professional Interest Division; Co-Chair, IBA Rule of Law Action Group*

### Speakers

Marcela Achurra *CCU, Santiago*

Fernando Antas da Cunha *Barros, Sobral, G. Gomes & Associados, Lisbon*

Jorge Di Terlizzi *Prieto & Carrizosa, Bogota; Council Member, IBA Member Organisations*

Cristián Toro *LAN Chile, Santiago*

1715 – 1730 Coffee break

1730 – 1830

### The work of the International Criminal Court

- The present situation of jurisdiction and admissibility of the International Criminal Court to judge the crimes

- Brazilian relationship with the International Criminal Court in view of the executed conventions

- Connection between Brazilian and International Criminal Court jurisdiction

- How to decide about jurisdiction conflicts?

- Most important cases in the last years and Brazilian influence

### Session Chair

Joelson Costa Dias *Barbosa e Dias Advogados Associados, Brasília*

Alfredo Etcheberry *Estudio Etcheberry, Santiago*

2000

### Welcome cocktail

sponsored by Latin Lawyer

At Santa Carolina Winery

Transport will be provided

Tickets US\$ 90

Delegates attending the Bar Leaders Conference are able to attend the welcome cocktail of the Latin American Regional Forum Conference taking place on 17 March.

Delegates attending the Bar Leaders Conference are able to attend the Latin American Regional Forum Conference taking place on 17-19 March for a discounted overall fee. Please see the Information section and registration form for further details.

**Date**  
17–19 March 2010

**Venue**  
Sheraton Santiago Hotel  
Avenida Santa Maria 1742  
Providencia, Santiago, Chile  
Tel: +56 (2) 233-5000  
Fax: +56 (2) 234-1732  
E-mail: [isabel.maier@sheraton.com](mailto:isabel.maier@sheraton.com)  
Website: [sheraton.com/santiago](http://sheraton.com/santiago)

**Language**  
All Biannual conference working sessions and conference materials will be in English. Sessions for the Bar Leaders Conference will be presented in Spanish and English (simultaneous translation will be provided).

**How to register**  
Register online and make payment by credit card to avail ten per cent online registration discount.

- For the Bar Leaders Conference register at [www.int-bar.org/conferences/312](http://www.int-bar.org/conferences/312)
- For the Biannual IBA Latin American Regional Forum Conference register at [www.int-bar.org/conferences/311](http://www.int-bar.org/conferences/311)
- For both conferences register at [www.int-bar.org/conferences/313](http://www.int-bar.org/conferences/313)

OR complete the attached registration form and return it to Lucy Leal at [lucy.leal@int-bar.org](mailto:lucy.leal@int-bar.org)

## Bar Leaders Conference

### Fees

Online registrations received:

	on or before 12 February	after 12 February
Fee	US\$ 330	US\$ 430

Hard copy registration forms and fees received:

	on or before 12 February	after 12 February
Fee	US\$ 365	US\$ 480

### Social programme

Invitation to ticketed cocktail on 17 March. Ticket price US\$ 90

### Fees include

- Attendance at all working sessions on 17 March.
- Conference materials, including any available speaker's papers submitted to the IBA before 5 February.
- Access to the above conference working materials from the IBA website ([www.int-bar.org](http://www.int-bar.org)) approximately seven days prior to the conference.
- Lunch on 17 March.
- Tea and coffee during breaks.

## Biannual IBA Latin American Regional Forum Conference

### Fees

Online registrations received:

	on or before 12 February	after 12 February
IBA member	US\$ 670	US\$ 885
Non-member*	US\$ 885	US\$ 1,100
Young lawyers (under 30 years)	US\$ 470	US\$ 620
Academics / judges (full time)	US\$ 470	US\$ 620
Senior lawyers**	US\$ 470	US\$ 620
Corporate counsel	US\$ 605	US\$ 795

Hard copy registration forms and fees received:

	on or before 12 February	after 12 February
IBA member	US\$ 745	US\$ 985
Non-member*	US\$ 985	US\$ 1,220
Young lawyers (under 30 years)	US\$ 520	US\$ 690
Academics / judges (full time)	US\$ 520	US\$ 690
Senior lawyers**	US\$ 520	US\$ 690
Corporate counsel	US\$ 670	US\$ 885

### Social programme

Invitation to ticketed Closing Party on 19 March. Ticket price US\$ 98

### Fees include

- Attendance at all working sessions on 18-19 March.
- Conference materials, including any available speaker's papers submitted to the IBA before 5 February.
- Access to the above conference working materials from the IBA website ([www.int-bar.org](http://www.int-bar.org)) approximately seven days prior to the conference

- Lunches on 18 and 19 March.
- Tea and coffee during breaks.
- Invitation to cocktail on 17 March and to hosted dinner on 18 March.

## Bar Leaders Conference AND Biannual IBA Latin American Regional Forum Conference

### Fees

Online registrations received:

	on or before 12 February	after 12 February
IBA member	US\$ 950	US\$ 1,165
Non-member*	US\$ 1,165	US\$ 1,380
Young lawyers (under 30 years)	US\$ 665	US\$ 815
Academics / judges (full time)	US\$ 665	US\$ 815
Senior lawyers**	US\$ 665	US\$ 815
Corporate counsel	US\$ 855	US\$ 1,050

Hard copy registration forms and fees received:

	on or before 12 February	after 12 February
IBA member	US\$ 1,060	US\$ 1,295
Non-member*	US\$ 1,295	US\$ 1,535
Young lawyers (under 30 years)	US\$ 745	US\$ 905
Academics / judges (full time)	US\$ 745	US\$ 905
Senior lawyers**	US\$ 745	US\$ 905
Corporate counsel	US\$ 955	US\$ 1,165

### Social programme

Invitation to ticketed Closing Party on 19 March. Ticket price US\$ 98

### Fees include

- Attendance at all working sessions on 17, 18 and 19 March
- Conference materials, including any available speaker's papers submitted to the IBA before 5 February
- Access to the above conference working materials from the IBA website ([www.int-bar.org](http://www.int-bar.org)) approximately seven days prior to the conference
- Lunches on 17, 18 and 19 March
- Tea and coffee during breaks
- Invitation to cocktail on 17 March and to hosted dinner on 18 March

### Full payment must be received in order to process your registration.

\* By paying the non-member fee, we welcome you as a delegate member of the IBA for the year in which this conference is held, which entitles you to the following benefits:

- Password access to certain parts of the IBA website.
- Receipt of IBA E-news and access online versions of *International Bar News*.
- Pay the member rate for any subsequent conference registrations for this calendar year.
- Take advantage of IBA Special Offers.

\*\* Criteria: 65 years or over, and a member of the IBA for 20 years or more, and no longer engaged in private practice.

Please note that registrations are not transferable.

### List of participants

In order for your name to appear in the list of participants, which will be distributed at the conference, your registration form must be received by **10 March** at the latest.

### Payment of registration fees

**US dollars:** by bank transfer to the IBA until 1 March at HSBC, account number 00375-81, branch 0223 (Avenida Paulista), SWIFT code BCBRRRPR, address Avenida Paulista, 949-A, São Paulo, SP 01311-917, Brazil, IBA CNPJ 07.562.031/0001-85. Use an exchange rate of US\$1/R\$2.10

Please pay all bank charges so that the IBA receives the full invoiced amount.

**Please ensure that a copy of the bank transfer details is attached to your registration form.**

PLEASE ENSURE THAT YOUR NAME AND 'LARF' APPEAR ON ANY TRANSFER OR DRAFT.

**Credit card payments:** by Visa, MasterCard or American Express. No other cards are accepted.

### Cancellation of registration

If cancellation is received in writing at the IBA office by **12 February 2010**, fees will be refunded less a 25 per cent administration charge. We regret that no refunds can be made after this date.

### Travel arrangements and visas

Participants are responsible for making their own travel arrangements. It is recommended that you check your visa requirements with your local embassy or consulate. **We are unable to dispatch visa invitation letters to support your visa application prior to receipt of your registration form and full payment of registration fees.**

### Hotel accommodation

A limited number of rooms have been reserved at Sheraton Santiago Hotel and at Hotel San Cristobal Tower for the nights of 16, 17, 18 and 19 March.

### SHERATON SANTIAGO HOTEL

Avenida Santa Maria 1742  
Providencia, Santiago, Chile  
Tel: +56 (2) 707-0143  
Fax: +56 (2) 707-0991  
[isabel.maier@sheraton.com](mailto:isabel.maier@sheraton.com)

The following rate is per room, per night, inclusive of buffet breakfast served at the Hotel restaurants. Service charges and local taxes are not included.

**Classic single: US\$ 165**

**Classic double: US\$ 170**

### HOTEL SAN CRISTOBAL TOWER

(located in the same complex of the Sheraton Santiago Hotel)  
Josefina Edwards de Ferrari 0100  
Santiago, Chile  
Tel: +56 (2) 707-1000  
Fax: +56 (2) 707-1010  
[isabel.maier@sheraton.com](mailto:isabel.maier@sheraton.com)

The following rate is per room, per night, inclusive of buffet breakfast served at the Hotel restaurants. Service charges and local taxes are not included.

**Grand deluxe single: US\$ 245**

**Grand deluxe double: US\$ 250**

### Cancellation and no-show policy

Any cancellation made from 4 March until 10 March will incur a cancellation fee of two nights charge. Cancellations made from 11 March to the check-in date will incur a cancellation fee of the original reservation.

Please complete the attached accommodation form and send it direct to the relevant hotel to make your reservation. The hotel requires a credit card number to secure your reservation.

**Please note that any reservation made after 5 February 2010 will be subject to availability and cannot be guaranteed at the special IBA rate.**

**As a limited number of rooms have been blocked at the hotels, availability cannot be guaranteed once the room block is full.**

Delegates are responsible for making accommodation reservations directly with the hotels and enter into an agreement with the hotels regarding credit card guarantees, cancellation terms and conditions, and room rates (should these differ from the special IBA rate). The IBA cannot accept responsibility for hotel accommodation disputes between a delegate and the hotels.

### Disabled access

The Sheraton Santiago Hotel and Hotel San Cristobal Tower are wheelchair accessible. Please notify us if you require special assistance.

### Promotional literature

Please note that no individual or organisation may display or distribute publicity material or other printed matter during the conference, unless by prior arrangement with the IBA. Organisations and companies wishing to discuss promotional opportunities should contact the Sponsorship Department at [Sao.Paulo@int-bar.org](mailto:Sao.Paulo@int-bar.org)

# Biannual IBA Latin American Regional Forum Conference

**17-19 March 2010**

## Bar Leaders Conference

**17 March 2010**

Please read the 'Information' section before completing this form and return it together with your payment to Lucy Leal at the address below.

Name \_\_\_\_\_

Membership number (if applicable) \_\_\_\_\_ Date of birth \_\_\_\_\_

Firm/company/organisation \_\_\_\_\_

Address \_\_\_\_\_

Tel \_\_\_\_\_ Fax \_\_\_\_\_

E-mail \_\_\_\_\_

Badge: name and country to be shown on badge, if not as above \_\_\_\_\_

Special dietary requirements: \_\_\_\_\_

### Bar Leaders Conference

Register online at [www.int-bar.org/conferences/312](http://www.int-bar.org/conferences/312) and make payment by credit card to avail ten per cent online registration discount

Registration forms and fees received:	on or before 12 February	after 12 February	amount payable
Fee	US\$ 365	US\$ 480	US\$
Ticket for cocktail (17 March)	US\$ 90	US\$ 90	US\$

### Biannual IBA Latin American Regional Forum Conference

Register online at [www.int-bar.org/conferences/311](http://www.int-bar.org/conferences/311) and make payment by credit card to avail ten per cent online registration discount

Registration forms and fees received:	on or before 12 February	after 12 February	amount payable
IBA member	US\$ 745	US\$ 985	US\$
Non-member*	US\$ 985	US\$ 1,220	US\$
Young Lawyers (under 30 years)	US\$ 520	US\$ 690	US\$
Academic/Judges (full time)	US\$ 520	US\$ 690	US\$
Senior lawyers**	US\$ 520	US\$ 690	US\$
Corporate counsel	US\$ 670	US\$ 885	US\$
Ticket for Closing Party (19 March)	US\$ 98	US\$ 98	US\$

### Biannual IBA Latin American Regional Forum Conference AND Bar Leaders Conference

Register online at [www.int-bar.org/conferences/313](http://www.int-bar.org/conferences/313) and make payment by credit card to avail ten per cent online registration discount

Registration forms and fees received:	on or before 12 February	after 12 February	amount payable
IBA member	US\$ 1,060	US\$ 1,295	US\$
Non-member*	US\$ 1,295	US\$ 1,535	US\$
Young Lawyers (under 30 years)	US\$ 745	US\$ 905	US\$
Academic/Judges (full time)	US\$ 745	US\$ 905	US\$
Senior lawyers**	US\$ 745	US\$ 905	US\$
Corporate counsel	US\$ 955	US\$ 1,165	US\$
Ticket for Closing Party (19 March)	US\$ 98	US\$ 98	US\$
<b>TOTAL AMOUNT PAYABLE</b>			<b>US\$</b>

Full payment must be received in order to process your registration.

Please note that registrations are not transferable.

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**\*Join the IBA today and register for this conference at the IBA member rate.  
Please find the IBA membership application form at [www.ibanet.org](http://www.ibanet.org)**

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\*\* Criteria: 65 years or over, and a member of the IBA for 20 years or more, and no longer engaged in private practice.

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**Payment details**

- I have transferred to the IBA bank account the total amount payable and have attached a copy of the bank transfer details.  
(By bank transfer to the IBA at HSBC, account number 00375-81, branch 0223 (Avenida Paulista), SWIFT code BCBBBRPR, address Avenida Paulista, 949-A, São Paulo, SP 01311-917, Brazil, IBA CNPJ 07.562.031/0001-85)  
Use an exchange rate of US\$1/R\$2.10

Please pay all bank charges so that the IBA receives the full invoiced amount.

BANK TRANSFERS ARE ONLY ACCEPTABLE UNTIL 1 MARCH

- Please charge the total amount due to my:

- Visa  
 MasterCard  
 American Express

Card number \_\_\_\_\_ Expiry date \_\_\_\_\_

Name of cardholder \_\_\_\_\_

Signature \_\_\_\_\_ Date \_\_\_\_\_

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Where did you find out about this Conference?

- IBA conference       Other conference       Direct mail       Internet       Advertisement  
 E-mail       Editorial       Recommendation       Other

IBA listings are provided to third parties for marketing purposes. The IBA will treat your personal information with the utmost respect and in accordance with UK data privacy laws.

- If you are agreeable to passing on your details, please tick this box  
 If you do **not** wish to receive IBA information and materials, please tick this box

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*Contact details:*

Please send the completed form to:

Lucy Leal

International Bar Association

Rua Helena, 170, 14º Andar, São Paulo, SP 04552-050, Brazil.

Tel: +55 (11) 3044-1456 Fax: +55 (11) 3044-0803

E-mail: [lucy.leal@int-bar.org](mailto:lucy.leal@int-bar.org) Website: [www.ibanet.org](http://www.ibanet.org)

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## Biannual IBA Latin American Regional Forum Conference

**17-19 March 2010**

**Bar Leaders Conference**

**17 March 2010**

Please select your chosen hotel

SHERATON SANTIAGO HOTEL

HOTEL SAN CRISTOBAL TOWER

Name \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Tel \_\_\_\_\_ Fax \_\_\_\_\_

E-mail \_\_\_\_\_

Female

Male

**SHERATON SANTIAGO HOTEL**

**Classic single: US\$ 165**

**Classic double: US\$ 170**

The above rates are per room, per night, inclusive of buffet breakfast and exclusive of service charges and local taxes. *Any cancellation made from 4 March until 10 March will incur a cancellation fee of two nights charge. Cancellations made from 11 March to the check-in date will incur a cancellation fee of the original reservation.*

**HOTEL SAN CRISTOBAL TOWER** (located in the same

complex of the Sheraton Santiago Hotel)

**Grand deluxe single: US\$ 245**

**Grand deluxe double: US\$ 250**

The above rates are per room, per night, inclusive of buffet breakfast and exclusive of service charges and local taxes. *Any cancellation made from 4 March until 10 March will incur a cancellation fee of two nights charge. Cancellations made from 11 March to the check-in date will incur a cancellation fee of the original reservation.*

*Any reservations made after 5 February will be subject to availability and cannot be guaranteed at the above rates.*

**Please reserve:**  Classic single

Classic double

Grand deluxe single

Grand deluxe double

Arrival date \_\_\_\_\_ Departure date \_\_\_\_\_

IF YOU NEED AN EARLY OR LATE CHECK IN OR CHECK OUT, PLEASE, CONTACT THE HOTEL IN ADVANCE

A credit card number is required to secure your reservation.

**Payment details** Please charge my credit card:

Visa

MasterCard

American Express

Diners

Card number \_\_\_\_\_ Expiry date \_\_\_\_\_

Name of cardholder \_\_\_\_\_

Signed \_\_\_\_\_ Date \_\_\_\_\_

*Please send to:*

**Sheraton Santiago Hotel**

*(to Isabel Maier)*

Avenida Santa Maria 1742  
Providencia, Santiago, Chile

Tel: +56 (2) 707-0143

Fax: +56 (2) 707-0991

E-mail: [isabel.maier@sheraton.com](mailto:isabel.maier@sheraton.com)

**Hotel San Cristobal Tower**

*(to Isabel Maier)*

Josefina Edwards de Ferrari 0100  
Santiago, Chile

Tel: +56 (2) 707-1000

Fax: +56 (2) 707-1010

E-mail: [isabel.maier@sheraton.com](mailto:isabel.maier@sheraton.com)



the global voice of  
the legal profession

# International Bar Association

The International Bar Association (IBA), established in 1947, is the world's leading organisation of international legal practitioners, bar associations and law societies. The IBA influences the development of international law reform and shapes the future of the legal profession throughout the world. It has a membership of more than 35,000 individual lawyers and more than 197 bar associations and law societies spanning all continents. It has considerable expertise in providing assistance to the global legal community.

Grouped into two divisions – the **Legal Practice Division** and the **Public and Professional Interest Division** – the IBA covers all practice areas and professional interests, providing members with access to leading experts and up-to-date information. Through the various committees of the divisions, the IBA enables an interchange of information and views among its members as to laws, practices and professional responsibilities relating to the practice of business law around the globe. Additionally, the IBA's high-quality publications and world-class conferences provide unrivalled professional development and network-building opportunities for international legal practitioners and professional associates.

The IBA's **Bar Issues Commission** provides an invaluable forum for IBA member organisations to discuss all matters relating to law at an international level.

The IBA's **Human Rights Institute** (HRI) works across the Association, to promote, protect and enforce human rights under a just rule of law, and to preserve the independence of the judiciary and the legal profession worldwide.

Other institutions established by the IBA include the **Southern Africa Litigation Centre** and the **International Legal Assistance Consortium**.

## The IBA Latin American Regional Forum

The Latin American Regional Forum covers all countries in Latin America as well as Mexico, Puerto Rico and Spanish-speaking areas of the Caribbean. The forum provides a focus for all activities in the region. It organises sessions at IBA conferences and in particular has been instrumental in ensuring that a Latin American perspective is addressed during relevant special sessions. The forum is closely affiliated with the **North American Regional Forum** as the regions are geographically proximate and share many issues.

## The IBA Bar Issues Commission

The Bar Issues Commission supports the activities and interests of IBA member organisations by providing a forum for discussion on issues of common interest and, through its Policy Committee, proposes resolutions and guidelines for approval which are of relevance to member organisations.

## International Bar Association

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website: [www.ibanet.org](http://www.ibanet.org)

